

# New Investor CheckList



## SITE PLANNING

### A. Have Land

- 1. Acquire proforma to help with projections.
- 2. Make sure the ideal use for the land is a car wash.
- 3. Select equipment manufacturer that can provide support on the above items.
- 4. Hire architect that has car wash experience.
- 5. Find a design-and-build firm with car wash experience.
- 6. Obtain financing for the entire project.
- 7. Get car wash specific training.

### B. Don't Have Land

- 1. Find a company that can help you with what to look for in a site.
- 2. Learn about car wash types to decide what model you want. This will enable you to purchase the required amount of land.
- 3. Investigate hidden costs on land before purchase; Permitting Fees, Utility Costs, Site Work.

### C. Existing Site Purchase

- 1. Learn about car wash models and decide what model you want. This will enable you to budget for changes to the site.
- 2. Select equipment manufacturer that can provide support on the above items.
- 3. Acquire proforma to help with projections.
- 4. Have an equipment audit performed.
- 5. Obtain financing for the entire project.
- 6. Get car wash specific training.
- 7. Hire architect that has car wash experience.
- 8. Find a design-and-build firm with car wash experience.

## BUSINESS PARTNER

- 1. Offers free site evaluation.
- 2. Delivers free complete site plans.
- 3. Delivers free mechanical drawings.
- 4. Offers hands-on car wash training.
- 5. Helps manage and coordinate construction.
- 6. Introduction to approved lenders.
- 7. Provides referral list of current customers.
- 8. Offers integrated software solution.
- 9. Company stability (check D&B rating).
- 10. Offers parts support.
- 11. Equipment is easily upgradable for future expansion.



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**Where the CarWash Industry Comes to Learn  
— 1 Week at a Time!**