SITE LAYOUTS

INVEST WITH CONFIDENCE WITH

Sonny's Consulting

1-800-327-8723 www.sonnydirect.com/onewash
SITE LAYOUTS

**Express 60 ft.**
- Property Area: 36,685 sq. ft.
- Up To 70 Cars Per Hour

**Express 80 ft.**
- Property Area: 36,685 sq. ft.
- Up To 90 Cars Per Hour

**Express 120 ft.**
- Property Area: 79,655 sq. ft.
- Up To 140 Cars Per Hour

**Express 130 ft.**
- Property Area: 48,560 sq. ft.
- Up To 150 Cars Per Hour

Watch new case studies online and subscribe to our YouTube channel: [sonnyscarwashfactory](https://youtube.com/sonnyscarwashfactory)
As with an Express Exterior, customers can select higher wash packages at the automated attendant, with tire shining, wheel cleaning, total shine, and other extra exterior services delivered by equipment online. Since there is no labor variable, the wash can remain open even when the weather is not ideal and remain open for a greater number of hours. Increased hours of operation, shorter wait times, and lower price points have proven to increase customer wash frequency and spread the volume more evenly throughout the week.

Unlike Express, where the customer has no interior option, with Flex the customer can exit directly or add quick interior and exterior services, requiring 15 minutes or less to complete. If space permits, additional detailing options can be offered that require additional time. This is not the same as Full Serve where the object is to get every customer to purchase as many extra services as possible. A properly executed Flex-Serve carefully manages and adjusts aftercare service pricing to maintain a controlled flow through the property and allocates labor where the margin makes sense. There are differing opinions as to the exact mix and ratio, but a good rule of thumb to start your planning with is that you want 30% of all exterior customers to purchase aftercare services with 25% or less of gross revenue going to labor costs.

**Flex-Serve Car Wash**

**Definition:**
Flex-Service washing is the combination of Express Exterior and Full-Service interior offerings on one property. The most popular layout utilizes an automated attendant offering affordable express wash packages, as well as interior and express detailing options. All customers stay in the car during the wash. Express customers directly exit the wash, often routed past free or vended vacuum islands. Full-Service customers pull into an aftercare area, exit the vehicle, and wait while attendants vacuum the car, clean the windows, and perform any other express detailing services the customer has selected. This style attracts a broader customer base than either express only or full serve.

**Considerations:**
The Flex-Serve location style combats customer sharing by offering multiple specialties or services on the same property. When executed correctly, it can offer a diverse population of customers with different preferences, a wash where they feel in control of both the time and money they are investing to get a clean car.
SONNY’S 125-EDT
Exterior Detail Hybrid Tunnel System
INCLUDED
Wash, Wax, Seal, Tire Shine, & Dry
Up To 140 Cars Per Hour!

SONNY’S 100-MT
Hybrid Tunnel System
OPTIONAL
Wash, Wax, Seal, Tire Shine, & Dry
Up To 120 Cars Per Hour!

SONNY’S 80-EDT
Exterior Detail Tunnel System
INCLUDED
Wash, Wax, Seal, Tire Shine, & Dry
Up To 90 Cars Per Hour!

SONNY’S 60-EDT
Exterior Detail Hybrid Tunnel System
INCLUDED
Wash, Wax, Seal, Tire Shine, & Dry
Up To 70 Cars Per Hour!
SONNY’S

50-XTB
Xtreme Hybrid Tunnel System

FOM 300D 3-Touch Drive Through
High Volume, Up To 55 Cars Per Hour!

+90in. Vehicle Clearance!

Wash, Wax, Seal, Tire Shine, & Dry
Up To 60 Cars Per Hour!

SONNY’S

43-XTB
Xtreme Hybrid Tunnel System

FOM 500D 5-Touch Drive Through
High Volume, Up To 55 Cars Per Hour!

+90in. Vehicle Clearance!

Wash, Wax, Seal, Tire Shine, & Dry
Up To 50 Cars Per Hour!

SONNY’S

70-EPT
Express Polishing Tunnel System

FOM 700D 5-Touch Drive Through
High Volume, Up To 55 Cars Per Hour!

Includes:
CTA wheel applicator & pivoting wheel blasters

Wash, Wax, Seal, Tire Shine, & Dry
Up To 50 Cars Per Hour!

FOM 300TB 3-Touch w/ Top Brush
High Volume, Up To 55 Cars Per Hour!

Wash, Wax, Seal, Tire Shine, & Dry
Up To 50 Cars Per Hour!

SONNY’S

50-XTB
Xtreme Hybrid Tunnel System

FOM 300D 3-Touch Drive Through
High Volume, Up To 55 Cars Per Hour!

+90in. Vehicle Clearance!

Wash, Wax, Seal, Tire Shine, & Dry
Up To 50 Cars Per Hour!

SONNY’S

43-XTB
Xtreme Hybrid Tunnel System

FOM 500D 5-Touch Drive Through
High Volume, Up To 55 Cars Per Hour!

+90in. Vehicle Clearance!

Wash, Wax, Seal, Tire Shine, & Dry
Up To 50 Cars Per Hour!

SONNY’S

70-EPT
Express Polishing Tunnel System

FOM 700D 5-Touch Drive Through
High Volume, Up To 55 Cars Per Hour!

Includes:
CTA wheel applicator & pivoting wheel blasters

Wash, Wax, Seal, Tire Shine, & Dry
Up To 50 Cars Per Hour!

FOM 300TB 3-Touch w/ Top Brush
High Volume, Up To 55 Cars Per Hour!

Wash, Wax, Seal, Tire Shine, & Dry
Up To 50 Cars Per Hour!
Sonny’s Vacuum Canopy Systems

Overview:
SONNY’S Vacuum Canopy is the perfect solution to all your vacuuming needs. Its simple design allows for easy installation and maintenance. Customers will have easy access to your vacuum stations and will be sheltered from harsh elements. The boom design keeps hoses securely off the ground providing better access to both sides of the vehicle and reducing wear and tear. Choose from different boom styles, canopy colors, drop kits, attachments and piping.

Longer boom reach makes it even easier to vacuum cargo areas.

Vacuum canopy shown with double boom style
28 Vacuum Post Boom Layout

10 Drop: Requires 25HP Turbine, Motor & Silencer Set Up

2 - 9 Drop: Requires 25HP Turbine, Motor & Silencer Set Up

19 Vacuum Boom Layout

10 Drop: Requires 25HP Turbine, Motor & Silencer Set Up

9 Drop: Requires 25HP Turbine, Motor & Silencer Set Up

Optional Canopy

www.sonnysdirect.com/onewash
SITE LAYOUTS

**16 Vacuum Boom Layout**

- 7 Drop: Requires **15HP** Turbine, Motor & Silencer Set Up
- 9 Drop: Requires **25HP** Turbine, Motor & Silencer Set Up

**Optional Canopy**

**14 Vacuum Boom Layout**

- 6 Drop: Requires **25HP** Turbine, Motor & Silencer Set Up
- 8 Drop: Requires **10HP** Turbine, Motor & Silencer Set Up

**Optional Canopy**
Vacuum Layouts

9 Vacuum Boom Layout

9 Drop: Requires 25HP Turbine, Motor & Silencer Set Up

2 Vacuum Boom Layout

2 Drop: Requires 10HP Turbine, Motor & Silencer Set Up

Let there be light!

Linear LED design for uniform lighting

BENDABLE DIRECT WIRE 110V
INVEST WITH CONFIDENCE

MASTER YOUR TRADE

WASH MORE CARS

SET IT AND FORGET IT

DRIVE BUSINESS FORWARD

WIN EVERY CUSTOMER

MAKE CARS SHINE

KEEP ON WASHING

Sonny’s OneWash™
Complete Car Wash Solution

Eight Powerful Solutions. All in One Place.

www.sonnysdirect.com/onewash
1-800-327-8723

The Tunnel Experts™

Consulting College Equipment Vacuums Controls Marketing Chemistry Parts

INVEST WITH CONFIDENCE

MASTER YOUR TRADE

WASH MORE CARS

SET IT AND FORGET IT

DRIVE BUSINESS FORWARD

WIN EVERY CUSTOMER

MAKE CARS SHINE

KEEP ON WASHING

SONNY’S®
The CarWash Factory

Diamond Shine

MR. FOAMER
Car Wash Equipment & Signs